

WOMEN IN BUSINESS NETWORKING EVENT

**Limerick Local Enterprise Office
Invite you to our
Women in Business networking event**

Title: Update your networking skills!

GUEST SPEAKER: Caitlin O'Connor



Wednesday 23rd April, 2013 - 6.00pm to 9.00pm

The Woodlands Hotel, Adare, Limerick

Agenda

6.00pm: Registration

Tea or coffee in a relaxed open networking environment

6.25pm to 7.25pm: Caitlin O'Connor – Networking

- Identifying a good referral partner
- Different ways to generate referrals
- Mapping your network

7.25pm to 7.55pm Break with light refreshments

7.55pm to 8.45pm

- Asking for referrals
- Achieving your referral goals
- Motivation of your referrers

8.45pm to 9.00pm – Open networking – put your refreshed skill into practice

9.00pm - Close

Please bring your business cards A fee of €10 per person applies to this event. **Please book online at www.lcoeb.ie**

Further enquiries to: Smart Marketing Limited Email: info@smartmarketing.ie
Phone: 0868561827

All bookings online www.localenterprise.ie/limerick Cost: €10



Ireland's EU Structural Funds
Programmes 2007 - 2013

Co-funded by the Irish Government
and the European Union

